



## COLUMBIA PACIFIC BUSINESS FINANCE

# THINK LIKE EQUITY. STRUCTURE LIKE DEBT.®

Columbia Pacific Business Finance provides direct financing to growing midsize companies throughout the US and Canada. The evergreen fund offers speed, flexibility, and creativity to support its financing partners:

- Structured equity, venture, mezzanine, and bridge debt solutions achieved through flexible term loan structures
- Private credit offerings to clients with financing needs not best met by traditional lenders
- Partners with high-growth companies that seek to minimize equity dilution
- Accommodates clients in need of accelerated closing or innovative loan structures

Parent company Columbia Pacific Advisors manages \$3.9 billion<sup>1</sup> of alternative assets, including public and private equities, real estate, and direct lending.

### LENDING OVERVIEW

- Target loan amounts: \$10 million to \$35 million
- Initial term: 1-5 years, with flexible amortization
- Time to close: 30-45 days
- Products: Senior secured term loans, delayed-draw term loans, unitranche, mezzanine debt, and structured equity
- Markets: Nationwide and open to financing across a wide range of industries
- Structure: Low or no principal amortization, cash pay; PIK, equity/warrants situation specific
- Underwriting: Holistic-approach considers current and future enterprise value, tangible and intangible assets
- Working relationship: Value add partner working towards a successful exit through value creation
- Flexible: Able to assess businesses in transition, focus on preserving value

## CURRENT TRANSACTIONS



\$30,000,000

ACQUISITION CAPITAL

Online Gaming and Sportsbook  
Nevada | November 2021



BARSALA

\$20,000,000

GROWTH CAPITAL AND REFI

Tech-Enabled Hospitality  
Oregon | December 2021



\$18,000,000

ACQUISITION CAPITAL

RF Spectrum Equipment  
Washington | May 2022



\$15,000,000

GROWTH AND ACQUISITION CAPITAL

Enterprise SaaS Provider  
Washington | February 2021



\$18,000,000

ACQUISITION CAPITAL

Payment Solutions Platform  
Florida | May 2021



\$17,000,000

GROWTH CAPITAL

Outsourced Business Services  
Pennsylvania | October 2021



\$6,500,000

GROWTH / WORKING CAPITAL

Plug-n-Play Light Switches  
Washington | April 2020



\$22,000,000

NON-DILUTIVE GROWTH CAPITAL

Integrated Circuit Developer  
North Carolina | July 2020



SightPartners

\$25,000,000

ACQUISITION CAPITAL

Ophthalmology/Optometry Service Provider  
Washington | November 2020

## EXITED TRANSACTIONS



\$14,000,000

GROWTH / WORKING CAPITAL

Asset Light Logistics Provider  
California | November 2019



\$25,000,000

REFINANCE EXISTING DEBT

HVAC/Mechanical Contracting Platform  
Ohio | January 2020



\$9,500,000

REFINANCE EXISTING DEBT

Landfill and Transfer Station  
California | May 2021

## INVESTMENT TEAM & CONTACT

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1. \$3.9B AUM as of 12/31/2 021.

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